

"A better performing alternative to IT outsourcing and captives."

- Fortune 500 Chief Digital Officer

ELIMINATE RISK,
IMPROVE RETENTION,
REDUCE COSTS BY
UP TO 40%



SMC²

GLOBAL INSOURCE CENTER Dedicated Team

- No upfront costs
- No overtime billed
- Scales from 5 to 500+ engineers
- Reduces outsourcing risks with employee-centric model
- Below-market hourly blended rate
- Immediate savings when converting from a Contractor/Outsource model
- Performance of a Captive without upfront capital investment
- Need-specific team hiring
- Transfer opportunity with TCO target of \$20/hour
- US productivity and quality guaranteed
- US Enablement roadmap
- POC opportunity available

OPTIMIZED
INNOVATION & CAPABILITY



OUTSOURCED MODEL

- Contractor mentality
- Hourly rates plus overtime charged
- Unpredictable quality and productivity

SMC² offers better overall control and reliability than Outsourcing



CAPTIVE CENTER

- Expensive and complicated to finance and build
- Mixed results with process integration
- Viability only at larger scale
- Poorly suited for small and mid-sized business
- Risk of failure

SMC² minimizes investment and risk as compared to a Captive

From leading-edge to legacy technologies, our expertise runs deep and is ready now to go to work for you.

Here's a sampling of the wide range
of technologies and applications
we use everyday in our Global
Insourcing Centers:

AI & ML	●	●	●
Analytics Dashboard	●	●	●
Angular	●		●
AWS	●	●	●
Azure	●	●	●
Cassandra	●	●	●
Informatica		●	●
Jenkins			●
Oracle		●	●
PHP	●		●
Power BI		●	
React (Native)	●		●
SAP	●	●	●
Salesforce Platforms	●		●
Selenium	●	●	●
Serenity	●	●	●
Spring Boot	●		●
UiPath	●		●
VB Macros	●	●	●
Xamarin	●		●

Digital Transformation and Innovation

- Cybersecurity
- Customer Experience
- Design Thinking
- Mobile and Web Apps
- Process Automation

Data Science and Analytics

- Master Data Management
- Data Architecture
- Data Lake & Data Engineering
- Advanced Analytics
- Data Science / AI / ML

Development Teams and Support

- Application Architecture
- API led development
- Agile & DevOps
- Innovation Lab
- Microservices
- Robotic Process Automation
- Test Automation

LET'S BRING YOUR IDEAS TO LIFE

"We achieved a **44% cost savings** as compared to our old IT services strategy. The handcuffs came off and our ability to impact talent and mitigate risk improved."

- Chief Information Officer

Eliminate Risk • Reduce Cost • Gain Control

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