

# "A better performing alternative to IT outsourcing and captives."







### **OUTSOURCED MODEL**

- Contractor mentality
- · Hourly rates plus overtime charged
- Unpredictable quality and productivity

SMC<sup>2</sup> offers better overall control and reliability than Outsourcing

- Scales from 5 to 500+ engineers
- Reduces outsourcing risks with employee-centric model
- Below-market hourly blended rate
- Immediate savings when converting from a Contractor/Outsource model
- Performance of a Captive without upfront capital investment
- Need-specific team hiring
- · Transfer opportunity with TCO target of \$20/hour
- US productivity and quality quaranteed
- US Enablement roadmap
- POC opportunity available

**OPTIMIZED INNOVATION & CAPABILITY** 

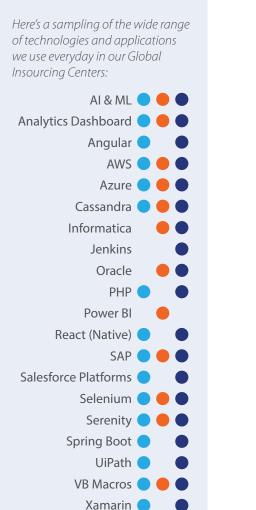


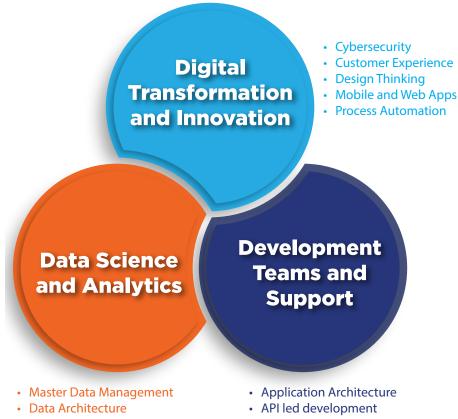
# **CAPTIVE CENTER**

- Expensive and complicated to finance and build
- Mixed results with process integration
- Viability only at larger scale
- Poorly suited for small and mid-sized business
- · Risk of failure

SMC<sup>2</sup> minimizes investment and risk as compared to a Captive

# From leading-edge to legacy technologies, our expertise runs deep and is ready now to go to work for you.





- Data Lake & Data Engineering
- Advanced Analytics
- Data Science / AI / ML
- · Agile & DevOps
- Innovation Lab
- Microservices
- Robotic Process Automation
- Test Automation

## LET'S BRING YOUR IDEAS TO LIFE

"We achieved a 44% cost savings as compared to our old IT services strategy. The handcuffs came off and our ability to impact talent and mitigate risk improved."

- Chief Information Officer

